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PROFESSIONAL DEVELOPMENT

2021 Webinar Series



with Joy Conley Kacik
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Team and Leadership Consultant
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**APR.
15**

Quickly Position Your Team and Yourself for Success

Know how to position yourself as a leader, whether a first-time supervisor or a CEO, with a process that sets you up for quick success whether new to the position or already in place. Gain the support and confidence of direct reports and impress those above you by demonstrating your ability to produce results.

[Click here to register](#)

**MAY
20**

Handle Difficult Conversations with Confidence!

Don't let that difficult conversation keep you awake at night. Learn a scripting technique to clearly communicate the issue, why it is of concern, propose a solution and inspire positive outcomes for a joint resolution. You will learn ways to diffuse anger in others and create safety in these conversations.

[Click here to register](#)

**JUNE
17**

Stress is an Inside Job

Understand your stress from new perspectives. Uncover thinking that fuels your stress and how to squash it in its tracks. Learn which of the five stress drivers is yours and how to combat its negative effects. Examine irrational beliefs and distorted thinking that sneak into play. Learn when you've run up the ladder of perception only to find yourself upset or in conflict and how to get off the top of the ladder. Invest in your thinking and get the return of your life!

[Click here to register](#)

**JULY
22**

Results Leadership Part I

As a leader, you are no longer an individual contributor and your recognition comes from the results produced by your team. Results are critical for your success as well as for your team members. The key to success is in how you write your goals. Learn to write goals to drastically increase your rate of success, hold people accountable and create a vision that others want to follow.

[Click here to register](#)

**AUG.
19**

Results Leadership Part II

Two important aspects of accomplishing goals are: first, measuring and tracking and second, giving and receiving feedback. As a leader, you need to be checking in, coaching and providing feedback along the way to assure the goal is met by the deadline with all its elements intact.

[Click here to register](#)

**SEPT.
16**

Leadership Skills

What are your leadership styles? Yes, styles plural. Effective leaders use multiple styles for different circumstances. Awareness is key to broadening your repertoire of skills. Good leaders constantly assess the needs of their team and provide development through proper training, coaching and feedback. We'll focus on good techniques for supervisory oversight and keeping your team on the cutting edge of best practices.

[Click here to register](#)

**OCT.
21**

Public Speaking & Presentation Skills

Whether you are a good speaker who wants to hone your skills or someone who panics or gets tongue-tied when having to speak to a large group, learn techniques for speaking with ease in front of one or a hundred as well as simple things you can do to make the difference between being a good speaker and a great one.

[Click here to register](#)

**NOV.
18**

Everything is Negotiable – Do it Skillfully!

This session addresses key skills in negotiations to apply at any level — beginner to advanced. During this webinar, you'll learn rules, skills, tips and simple, actionable steps that bring big returns.

[Click here to register](#)

All webinars will be held at: U.S. ET 12-1pm / E.U. CET 18:00-19:00p

Registration is required and each webinar will have a different access link. Deadline to register is one hour prior to scheduled time.

Registrants will receive follow-up materials including a link to the webinar recording, a handout of the presentation and supplemental resources.